122 S. Otsego Avenue, Gaylord, MI 49735 Phone: (989) 732-8226 Fax: (989) 732-8231

E-mail <u>board@waterwonderlandboard.com</u> & <u>mls@waterwonderlandboard.com</u> Website: <u>http://www.waterwonderlandboard.com</u>

Issue No. 12

Professionals Dedicated to Progress NEW AFFILIATE MEMBERS:

December 22, 2021

2021 Board of Directors

Denny TrybanPresident

Kathie Parks
Vice President

Peter (Bill) Whyte Secretary/Treasurer

Cory McMurphy
Director

Cheryl Schlehuber
Director

Carol Steiger
Director

Kathie Parks
Director

Leslie Burroughs
Director

Aimee Smith
Director

Roger Kopernik Director

Candy Hoover
Director

Linda Sherwood
Director

BOARD STAFF

Jeannie Rizzardi
Association Executive

Gracie Goddard
Executive Assistant

Cathy Landry
MLS Specialist



Sawmiller

Four Winds Home Inspections, LLC – Dustin

NEW MEMBER APPLICATIONS: Tiana Concepcion – Exit Realty Premier David Hillger – BHHS Indian River Angela Reid – Hillman Real Estate Melissa Szymanski – Lakeshore Realty

WELCOME NEW MEMBERS:

Randy Bierlein – REO Gladwin
Alex Breckenridge – REO Alpena
Cameron Givens – Re/Max New Horizons
Morgan Gugin – Mackinac Properties
Joshua Handrich – C21 Alpena
Michelle Norton – MV Realty
Alan Peasley – Sunrise Side Realty
Sydney Sapp – CB Schmidt Gaylord
Brittany Schanck – United Country Great Lakes
Realty & Auction
Sarah Tebo – Century 21 Northland Alpena
Renee Waverly – EXP Realty

COMMITTEE MEMBERS NEEDED

The Water Wonderland Board of REALTORS® is looking for members to serve on the following committees: Professional Standards, Grievance, Education, RPAC, and Golf Outing.

Email Jeannie:

board@waterwonderlandboard.com

Board Office Holiday Hours

CLOSED:

- Friday, December 24th (12pm)
- Monday, December 27th (closed)
- Thursday, December 30th (12pm)
- Friday, December 31st (closed)

MERRY CHRISTMAS & HAPPY NEW YEAR!

WWBR GOOD NEIGHBOR AWARD PROGRAM

Water Wonderland Board of Realtors is seeking nomination(s) for the 2nd Annual Good Neighbor Awards, which recognizes REALTORS® who've made an extraordinary impact through volunteer community service. This program will run in conjunction with the National Association of Realtors Good Neighbor Award Program, so our deadline for nomination will not be until March 1st, 2022.

Good Neighbor Award winner will receive:

- A \$500 grant for their community cause
- A Good Neighbor Award trophy
- Press Release sent out to all local media on the winner and award
- Use of the Good Neighbor Winner logo on marketing and promotional materials

More details and entry form.



REALTOR® RING DAY

Thank you to those who participated in Realtor® Ring Day December 4th, 2021.

Alpena raised: \$1,029.96
Gaylord raised: \$750.00
Cheboygan raised: \$174.30

















WWBR Board of Directors 2022 Officers

After the upset in the election in November, with the election win of Michelle Gurzynski and defeat of Kathie Parks, who was slated to be the 2022 Board President, the Water Wonderland Board of Directors has voted to extend Denise Tryban Presidency through the end of 2022. Carol Steiger, Re/Max North of Cheboygan was elected as the new Vice-President and Bill Whyte of Real Estate One Gaylord was elected as the Treasurer. Michelle Gurzynski of Coldwell Banker Higgins Lake, will start her new term on the board after the first of the year.

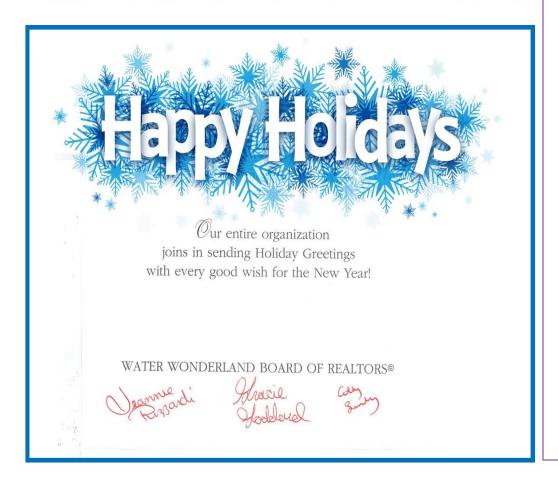
DO YOU NEED CODE OF ETHICS? DUE DECEMBER 31,2021

REALTORS® are required to complete ethics training of not less than 2 hours, 30 minutes of instructional time.

TAKE IT ONLINE FREE HERE!

RESIDENTIAL SOLD INFORMATION FOR NOVEMBER

COUNTIES	SALES		VOLUME		AVG. SALES		MEDIAN SALES	
	2020	2021	2020	2021	2020	2021	2020	2021
Alcona	14	5	1,694,900	1,043,300	121,064	208,660	107,450	82,000
Alpena	28	38	3,715,825	6,334,000	132,708	166,684	114,950	145,500
Antrim	4	6	2,489,900	1,031,400	622,475	171,900	232,450	191,250
Cheboygan	44	37	9,312,875	12,819,850	211,656	346,482	166,500	220,000
Chippewa	3	2	699,900	420,000	233,300	210,000	220,000	210,000
Crawford	25	22	4,496,500	2,827,200	179,860	128,509	160,000	116,000
Mackinac	4	4	1,667,470	1,226,200	416,867	306,550	178,785	183,350
Missaukee	0	1	0	130,000	0	130,000	0	130,000
Montmorency	28	21	4,007,600	3,301,000	143,128	157,190	118,250	147,000
Oscoda	21	12	2,331,100	1,304,890	111,004	108,740	67,500	85,000
Otsego	44	44	8,941,388	10,256,450	203,213	233,101	159,450	189,000
Presque Isle	20	22	2,943,700	3,992,970	147,185	181,498	132,250	144,450
Roscommon	70	61	10,967,087	11,302,750	156,672	185,290	127,450	141,000
Wexford	0	0	0	0	0	0	0	0



MLS Corner

• Zip Forms Member Benefit Change:

As of Dec 31st, your ZipForms member benefit will be through Water Wonderland Board of Realtors. The National Association of Realtors will no longer be offering it as a member benefit. However, you will still have ZipForms, ZipForms Mobile, Digital Ink, and MLS CONNECT COMING SOON.

• FlexMLS Form Adds/Changes Requests:

Please send all requests for additional lakes, rivers, field adds or changes, etc to: board@waterwonderlandboard.com by Monday, February 14th, 2022. *Flex MLS form changes occur every 6 months (February & July).*

SentriLock has decided to extend the SentriCard® deprecation timeline to March of 2022. In February, your Customer Success Manager will reach out to begin planning your specific SentriCard® deprecation timeline. Once the SentriCard® deprecation timeline is implemented, showing agents in your organization will no longer have the ability to open the key compartment with their SentriCard®.